

Message Text

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TO AMCONSUL RIO DE JANEIRO

INFO AMEMBASSY BRASILIA

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E.O. 11652: N/A

TAGS: BMEP, BR

SUBJ: RAILCARS FOR BRAZIL

REF: STATE'S 217992, PREVIOUS

FROM SMITH FOR TAHER

1. AS INDICATED IN REFTTEL, PULLMAN-STANDARD ENGINEERING DEPARTMENT NOW WORKING ON PRELIMINARY PROPOSAL OFFERING RAILCARS TO REDE. FIRM INDICATES OFFER WILL CONTAIN GENERALIZED COST ESTIMATES AND DELIVERY DATES RATHER THAN PRECISE PRICE COMMITMENTS WHICH WILL TAKE SEVERAL MONTHS TO PREPARE. IN THIS CONNECTION, PULLMAN HAS SEVERAL TECHNICAL QUESTIONS REGARDING SPECIFICATIONS RECEIVED FROM REDE THROUGH CONGEN AND ANOTHER SOURCE.

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2. PULLMAN IS WORKING FROM TWO SEPARATE ENGLISH TRANSLA-

TION OF SPECS AND WISHES CONFIRM ITS FIGURES FOR GENERAL RAILCAR DIMENSIONS. IT ASSUMES INTERIOR CAPACITY WILL BE 74.2 CUBIC METERS, INSIDE WIDTH 2.598 METERS, OUTSIDE WIDTH 2.76 METERS. VERIFICATION THESE POINTS WOULD BE APPRECIATED.

3. COMPANY INDICATES SPECS CALL FOR MODEL WHICH IS NOT STANDARD EQUIPMENT NOW IN PRODUCTION. CONSEQUENTLY, AND ENGINEERING DRAWINGS OF RAILCAR BODIES, TRUCKS, AND BREAKS THAT ARE AVAILABLE WOULD BE MOST HELPFUL, ESPECIALLY IF AIRMAILED DIRECTLY. HOWEVER, IN THIS CONNECTION FIRM PARTICULARLY INTERESTED IN LOADING AND UNLOADING FEATURES. ARE CARS TO BE LOADED THROUGH TROUGH AND TROUGH HATCH OR ARE THEY TO HAVE ROUND PORTAL HATCH COVERS WITH DOWN CENTER LINE OR STAGGERED ALONG TOP OF CAR? HOW ARE CARS TO BE UNLOADED? PULLMAN ASSUMES THEY WILL HAVE GRAVITY OUTLET GATES ON BOTTOMS BUT NEEDS SPECIFIC DIMENSIONS AND LOCATIONS OF UNLOADING GATES.

4. PULLMAN ISSUING STANDARD PUBLICATION, WORLD RAILROADS, TO DETERMINE CLEARANCE DIAGRAMS FOR ROLLING STOCK. THIS DATA, WHICH APPLIES TO BRIDGE AND TUNNEL CLEARANCE DIAGRAMS FOR FIVE DIFFERENT 1 METER GAUGE RAILROADS IN BRAZIL. FIRM NEEDS KNOW WHICH CLEARANCE DIAGRAMS APPLY TO THIS SET OF SPECIFICATIONS. IF DIAGRAM IS READILY AVAILABLE, DIRECT AIR-MAIL TO PULLMAN WOULD BE APPRECIATED.

5. IF CONGEN CAN OBTAIN PROMPT ANSWERS TO THESE QUERIES. PULLMAN CAN COMPLETE PREPARATION ITS PROPOSALS AND SEND REPRESENTATIVES TO BRAZIL FOR EARLY SUBSTANTIVE DISCUSSIONS WITH REDE AUTHORITIES. RUSH

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